

Hotel & Motel Management's Top Hotel Consultants Survey

The H&MM Top Hotel Consultants survey list was gathered from surveys completed by leading hotel consultants. The list is ranked by revenue from lodging in 2005. Only those who disclosed their revenue figure were ranked on the survey. Of the 36 companies that responded to the survey, 23 shared their lodging-related revenue numbers.

2006 rank	Company	2005 lodging revenue (lodging-related/total)	2005 projects (lodging/total)	Areas of expertise	Regions served	Lodging segments served (ranked)
1	BBG-BBGM	\$16 million/\$28 million	na	Architecture and interior design	Global	Upscale, upper-upscale, resort, midscale w/f&b, midscale wo/f&b, all-suite, extended-stay, economy
2	UniFocus	\$10 million/same	23/same	Operations, training	Global	Resort, casinos, upper-upscale, upscale, midscale w/f&b, all-suite, midscale wo/f&b, economy, extended-stay
3	Jonathan Nehmer + Associates	\$6.85 million/\$7.05 million	20/na	Architecture, interior design, construction project management	United States	Upscale, upper-upscale, midscale w/f&b, resort, midscale wo/f&b, extended-stay, all-suite, economy
4	Centennial Hotel Consulting & Equity Co.	\$5 million/\$12 million	11/same	Equity investments, contract and operational review	Western & Eastern Europe	Resort, midscale wo/f&b, extended-stay, economy, all-suite, midscale w/f&b, upscale, upper-upscale
5	Benjamin West	\$4 million/same	60/same	FF&E purchasing	United States	Upscale, resort, upper-upscale, midscale w/f&b, extended-stay, all-suite, economy, midscale wo/f&b
6	Baker Project Consulting	\$2 million/same	10/same	Project management, redevelopment, renovations	United States	Upper-upscale, midscale wo/f&b, all-suite, upscale, midscale w/f&b, economy, extended-stay, resort
7	Cole Martinez Curtis & Associates	\$1.58 million/same	6/8	Interior planning and design	Southwest and Southeast	Resort, upper-upscale, upscale, midscale w/f&b, midscale wo/f&b
8	Atlantic Hospitality Advisors	\$1.2 million/same	80/same	Investment and market analysis, operations, litigation support	United States, primarily East Coast	Midscale wo/f&b, extended-stay, upscale, resort, upper-upscale, all-suite, midscale w/f&b, economy
9	Lodging Investment Advisors	\$1 million+/same	31/same	Financial, operational analyses; litigation support	United States, primarily New York City	Upper-upscale, resort, upscale, boutique, midscale wo/f&b, all-suite, midscale w/f&b, extended-stay, economy
10	The Highland Group	\$1 million/same	100/same	Feasibility, financial analyses; market status reports; litigation support	Southeast, Mid-Atlantic Northeast, Midwest, South Central	Midscale wo/f&b, extended-stay, upscale, all-suite, resort, corporate housing, bed & breakfast inns; boutique
11	Hospitality Advisors	\$700,000/\$1 million	10/na	Strategic planning; market and economic analysis; litigation support, transaction support services, operational analysis, foreclosure/receivership services	Hawaii/Asia Pacific	Resort, upper-upscale, upscale, midscale w/f&b, midscale wo/f&b, economy, extended-stay, all-suite, timeshare, resort condominiums, golf courses, tourism
12	The Curry Co.	\$900,000/\$1.25 million	28/na	Feasibility, impact studies; turnaround and interim management; marketing; insurance settlements; executive search	Southeast	Resort, upscale, economy, upper-upscale, midscale w/f&b, all-suite, midscale wo/f&b, extended-stay
13	Bare Associates International	\$750,000/\$5 million	700/na	Customer service measurement, audits, employee surveys	Global	Upper-upscale, upscale, resort, midscale wo/f&b, midscale w/f&b, economy, extended-stay, conference centers, all-suite
14	Kapoor & Kapoor Hospitality Consultants	\$740,000/\$995,000	31/52	Centralized management systems	United States	Midscale w/f&b, midscale wo/f&b, economy, all-suite, extended-stay, upscale, upper-upscale, resort
15	The Winter Co.	\$600,000/same	4/same	Owner/operator dispute resolution	United States	Upper-upscale, upscale, resort, midscale wo/f&b, extended-stay, midscale w/f&b, all-suite, economy, condo hotels
16	Ron Watanabe & Associates	\$330,000/same	8/same	Expert witness and litigation support, hotel brokerage, operations analysis, due diligence	Hawaii, Asia-Pacific, North America	Resort, upper-upscale, upscale, midscale w/f&b, all-suite, economy, midscale wo/f&b, extended-stay, food & beverage facilities
17	Interim Hospitality Consultants	\$300,000/\$450,000	35/na	Feasibility studies; pre-opening, operations, real-estate	East of Rocky Mountains	Extended-stay, midscale wo/f&b, all-suite, upscale, midscale w/f&b, economy, resort, upper-upscale
18	Brush & Co.	\$200,000/same	28/same	Market studies, litigation support	Southeast	Midscale wo/f&b, resort, upscale, extended-stay, all-suite, upper-upscale, midscale w/f&b, economy
19	Quality Management Services	\$187,000/\$445,000	8/na	Customer service, quality management, team building, operational training and evaluation systems, management development, strategic planning	United States	Economy, extended-stay, all-suite, midscale wo/f&b, midscale w/f&b, upscale, upper-upscale, resort
20	Brandt Hospitality Consulting	\$120,000/same	15/same	Market and feasibility studies	United States, primarily Midwest, Northeast	Midscale wo/f&b, extended-stay, economy, all-suite, midscale w/f&b, upscale, upper-upscale, resort
21	TR Mandigo & Co.	\$85,000/same	8/same	Market feasibility, litigation support, operational analysis, asset management	Midwest	Upper-upscale, midscale wo/f&b, all-suite, economy
22	The Providence Group	\$70,000/same	14/same	Interim general management, management on retainer	United States	Midscale wo/f&b, midscale w/f&b, extended-stay, economy, upscale, all-suite, upper-upscale, resort
23	Hotel & Leisure Advisors	Undetermined*	Undetermined*	Appraisals, feasibility studies	United States	Waterpark resorts, resorts, midscale wo/f&b, upscale, midscale w/f&b, extended-stay, all-suite, upper-upscale, economy

*Company created 10/05. Numbers not available.